



MINISTRY OF ENERGY AND PETROLEUM

STATE DEPARTMENT FOR PETROLEUM

NATIONAL OPEN TENDER

INVITATION TO APPLY FOR EXPRESSION OF INTEREST (EOI) FOR FUNDING, PROCUREMENT AND DISTRIBUTION OF SUBSIDIZED 6 KG CYLINDERS, SEED GAS AND ACCESSORIES FOR LIQUEFIED PETROLEUM GAS (LPG)

TENDER NO. MOEP/SDP/EOI/02/2025-2026

The Ministry of Energy and Petroleum-State Department for Petroleum invite for Expression of Interest (Eoi) from reputable firms (or consortia of firms) to submit proposals for funding, procurement and distribution of subsidized Liquefied Petroleum Gas (LPG).

The GoK intends to distribute the Cylinders to all the forty-seven counties with a preference to increasing LPG penetration in the rural and peri urban areas through these firms. The interested firms are therefore required to indicate the County or Counties and the population of Cylinders County by County.

The Government intends to undertake this initiative through a financing model comprising of Government of Kenya (GoK) funding, Private Sector funding i.e. LPG Marketing Company and the Consumer funding as here under: -

- Government of Kenya – **40%** of the manufactured 6kg cylinder cost, Seed Gas and Accessories **“Cylinders”**;
- LPG Marketing Company – **40%** of the manufactured Cylinders cost; **and**,
- Consumer – **20%** of the manufactured Cylinder cost as Cylinders deposit.

The LPG Cylinders shall be manufactured locally and distributed using frameworks aligned with the Bottom-up Economic Transformation Agenda (BETA). The LPG Marketing Company shall

- Be the designate Brand Owner and shall be responsible for refilling and maintenance of the **Cylinder** as per **Petroleum (Liquefied Petroleum Gas) Regulation, 2025 – LN 101/2025**.
- Supply the seed gas and the accessories i.e. Burners and Grills

The Cylinders to be distributed under this programme shall be fitted with track and trace technology under the direction of Energy and Petroleum Regulatory Authority (EPRA).

GoK shall prequalify the LPG Cylinders Manufacturers and share with the successful bidders.

Interested and eligible firms shall demonstrate that they have the necessary qualifications, capability, capacity, experience, resources, equipment and facilities to undertake this project. Such information may include brochures describing experience and evidence in LPG Cylinder distribution and funding.

Interested applicants may obtain detailed information including the Terms of Reference (TOR) eligibility requirement electronically from the State Department for Petroleum website www.petroleum.go.ke **free of charge**.

Completed Eoi proposals shall be submitted in four (4) printed copies (1 original and 3 copies) and one soft copy in “pdf” format which should be enclosed in plain sealed envelopes, marked **“MOEP/SDP/EOI/02/2025-2026 FUNDING, PROCUREMENT AND DISTRIBUTION OF SUBSIDIZED 6 KG CYLINDERS, SEED GAS AND ACCESSORIES FOR LIQUEFIED PETROLEUM GAS (LPG)”** documents should be deposited in the tender box situated at KASNEB Towers II 7th Floor or posted to the address provided below:

**The Principal Secretary
State Department for Petroleum
Ministry of Energy and Petroleum
KASNEB TOWERS II
P.O. BOX 51614-00100
NAIROBI**

Not later than **1100Hrs EAT, Tuesday 23rd September 2025** Large documents that cannot fit in the Tender Box shall be received and registered at Supply Chain Management Services office at **KASNEB TOWERS II, 7th floor Room 7-04**.

Expression of Interest documents will be opened immediately thereafter in the presence of the tenderers or their representatives who choose to attend at State Department for Petroleum Board Room 11th Floor KASNEB Tower II.

N/B Late bids will not be accepted

**Principal Secretary
State Department for Petroleum**



**MINISTRY OF ENERGY AND PETROLEUM
STATE DEPARTMENT FOR PETROLEUM**

EXPRESSION OF INTEREST

FOR

**FUNDING, PROCUREMENT AND
DISTRIBUTION OF SUBSIDIZED 6 KG
CYLINDERS, SEED GAS AND ACCESSORIES FOR
LIQUEFIED PETROLEUM GAS (LPG)**

TENDER NO: MOEP/SDP/EOI/02/2025-2026

SUBMISSION DEADLINE:

TUESDAY, 23rd September 2025 1100Hrs EAT

EXPRESSION OF INTEREST (EOI)

FUNDING, PROCUREMENT AND DISTRIBUTION OF SUBSIDIZED 6 KG CYLINDERS, SEED GAS AND ACCESSORIES FOR LIQUEFIED PETROLEUM GAS (LPG)

The Ministry of Energy and Petroleum through the State Department of Petroleum (SDP) is charged with the implementation of the **Liquefied Petroleum Gas (LPG) National Growth Strategy** approved by the Cabinet in October 2023. The objective of the Strategy is to increase LPG per capita consumption from 7.5kg to 15kg thereby enhancing LPG penetration from 24% to 70% by the year 2028.

Distribution of LPG subsidized 6 Kg Cylinders, Seed Gas and Accessories (Burner & Grill) is a key thematic area in the Strategy and aims to achieve 100% transition to clean cooking for households by the year 2028 using LPG.

The Government aims to achieve the following objectives through the following initiatives:

1. Mitigate against environmental degradation mainly caused by deforestation;
2. Reduce health issues related to indoor pollution arising from the use of firewood and charcoal;
3. Reduce Greenhouse Gas (GHG) emissions that are a major contributor to global warming; and,
4. Eliminating the entry barrier, increasing LPG uptake and penetration thereby reducing cost of LPG to consumers.

The Government intends to undertake this initiative through a financing model comprising of Government of Kenya (GoK) funding, Private Sector funding i.e. LPG Marketing Company and the Consumer funding as here under: -

- a) Government of Kenya – **40%** of the manufactured 6kg cylinder cost, Seed Gas and Accessories “**Cylinders**” ;
- b) LPG Marketing Company – **40%** of the manufactured Cylinder cost; and,
- c) Consumer – **20%** of the manufactured Cylinder cost as Cylinder deposit.

The LPG Cylinders shall be manufactured locally and distributed using frameworks aligned with the Bottom-up Economic Transformation Agenda (**BETA**). The LPG Marketing Company shall

- a) be the designate Brand Owner and shall be responsible for refilling and maintenance of the **Cylinder** as per **Petroleum (Liquefied Petroleum Gas) Regulation, 2025 – LN 101/2025**.
- b) supply the seed gas and the accessories i.e. Burners and Grills

The Cylinders to be distributed under this programme shall be fitted with track and trace technology under the direction of Energy and Petroleum Regulatory Authority (EPRA).

Reputable firms (or consortia of firms) are hereby invited to submit proposals for funding, procurement and distribution of subsidized Liquefied Petroleum Gas (LPG) **Cylinders**. GoK intends to distribute the Cylinders to all the forty-seven counties with a preference to increasing LPG penetration in the rural and peri urban areas through these firms. The interested firms are therefore required to indicate the County or Counties and the population of Cylinders County by County.

GoK shall prequalify the LPG Cylinders Manufacturers and share with the successful bidders.

Interested and eligible firms shall demonstrate that they have the necessary qualifications, capability, capacity, experience, resources, equipment and facilities to undertake this project. Such information may include brochures describing experience and evidence in LPG Cylinder distribution and funding

Completed EOI proposals shall be submitted in four (4) printed copies (1 original and 3 copies) and one soft copy in “*pdf*” format which should be enclosed in plain sealed envelopes, marked “**TENDER NO: MOEP/SDP/EOI/02/2025-2026 SUPPLY, DELIVERY, FUNDING, PROCUREMENT AND DISTRIBUTION OF SUBSIDIZED 6 KG CYLINDERS, SEED GAS AND ACCESSORIES FOR LIQUEFIED PETROLEUM GAS (LPG)**” and addressed to:

Principal Secretary
State Department for Petroleum
KASNEB Towers II, 11th Floor,
Off Hospital Road, Upper Hill,
P. O. Box 51614-00100,
NAIROBI, Kenya.
Telephone: +254-20-310112
Email: *ps@petroleum.go.ke*;
Website: *https://petroleum.go.ke*

The EOI submissions shall be deposited in the Tender Box situated on **7th Floor, KASNEB Towers II, Off Hospital Road, Upper Hill, Nairobi** so as to reach the above address not later than (Tuesday 23rd September 2025 at 1100hrs). Documents that cannot fit in the Tender Box shall be received and registered at Supply Chain Management Services office at **KASNEB TOWERS II, 7th floor Room 7-04.**

The EOI submissions will be opened immediately thereafter in the presence of the tenderers' representatives who choose to attend the opening at the ***Boardroom situated*** at 11th Floor of SDP offices.

MANDATORY REQUIREMENT

S/No	Mandatory Eligibility criteria	(YES/NO)
1.	Certificate of incorporation/registration	
2.	Copy of CR12 for limited companies issued within the last six (6) Months Expression of Interest proposal opening date	
3.	CR13 for Partnerships or National Identification Card/ Passport for Sole Proprietor	
4.	Valid Tax Compliance Certificate issued by the Kenya Revenue Authority (KRA) at least valid up to the date of tender opening.	
5.	Valid Business Permit issued from relevant County Government for 2025	
6.	Audited accounts dully signed and stamped by a registered Certified Public Accountant for the last three years 2022, 2023 and 2024	
7.	Completed EOI proposals shall be submitted in four (4) printed copies (1 original and 3 copies) and one soft copy in " <i>pdf</i> " format which should be enclosed in plain sealed envelopes,	
8.	Completed EOI proposals document MUST be paginated/ serialized/ Numbered sequentially and initialed on all pages including all attachments	
	FINAL DETERMINATION (P/F)	

NOTE: Failure to meet the above mentioned will lead to automatic disqualification, and the bidder will not be considered for evaluation in subsequent stages.

TECHNICAL EVALUATION

Ser	Requirement	Remarks
1.	The firm has been in business/incorporated/registered for the last five (5) years	
2.	Specific experience of firm relevant to the Assignment	
3.	Adequacy and quality of the proposed methodology, work plan and Organization and staffing in responding to the Terms of Reference (TORs)	
4.	Proposed financing structure	
5.	Proof of similar assignments and experience e.g. Client reference or testimonials, copies of previous contracts, final project reports.	

6.	Proof of Financial capability and Resources to undertake the assignment e.g. Certified Bank Statement or turnover statements or letter of credit or audited Financial Statements	
	FINAL DETERMINATION (P/F)	

Note: The Expression of Interest applicants shall be evaluated using the following pass or fail criteria